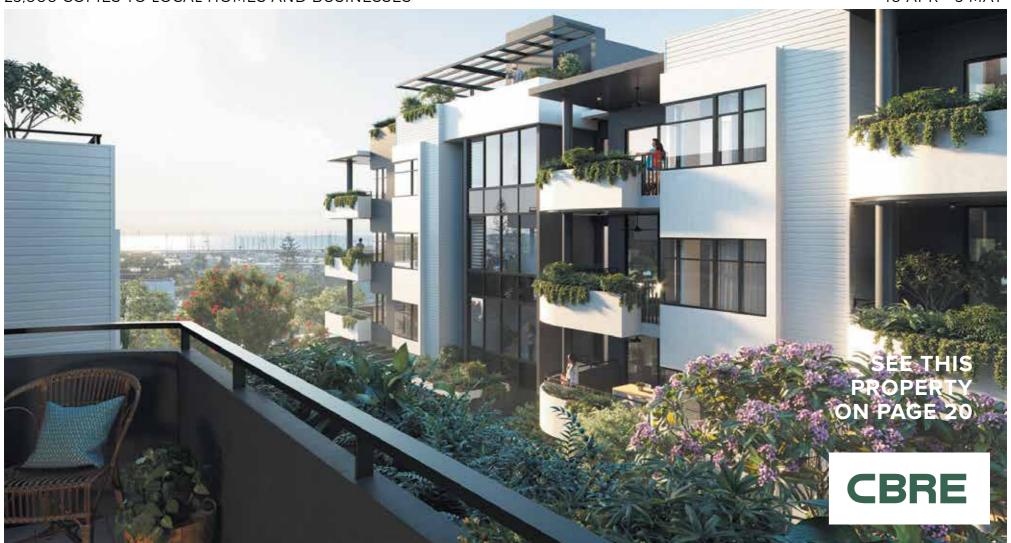


25.000 COPIES TO LOCAL HOMES AND BUSINESSES

10 APR - 5 MAY



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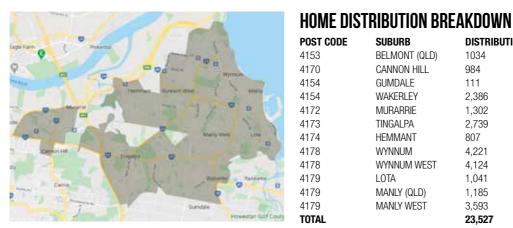
Recent property sales Page 17

A new lease of life for character homes

Real Estate News & Views is a monthly publication, home-delivered to Wynnum, Manly and Lota areas. Please note that if your home has a 'no junk mail' or 'Australia Post Only' label, then we are unable to deliver the newsletter to you. However, copies will be available around the local area for you to read.

Any submissions can be emailed to sales@market2market.com.au for consideration.

Contact 0421 786 302 for more information.



HOME DISTUIDS HOM DUCANDOWN		
POST CODE	SUBURB	DISTRIBUTIO
4153	BELMONT (QLD)	1034
4170	CANNON HILL	984
4154	GUMDALE	111
4154	WAKERLEY	2,386
4172	MURARRIE	1,302
4173	TINGALPA	2,739
4174	HEMMANT	807
4178	WYNNUM	4,221
4178	WYNNUM WEST	4,124
4179	LOTA	1,041
4179	MANLY (QLD)	1,185
4179	MANLY WEST	3,593

23,527

MAY BOOKINGS

- Advertising cut off April 19th
- Distribution 5th May to shopping centres and 10th May into homes.

ADVERTISEMENT SIZES

Half Page Quarter Page

Strip Ad

318mm deep x 265mm wide 135mm deep x 265mm wide 68mm deep x 265mm wide (not available to real estate agents) 40mm deep x 265mm wide

(not available to real estate agents)

MARKET 2 MARKET 20 \$



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James Dean Residential has been achieving great results in the current market.

Here are some of our recent sales successes.



Simonne Auer simonne@jdre.com.au 0418 732 885















Five minutes with Margaret Vote

"Isn't the market crazy at the moment?!"

This seems to be the hot topic on a lot of people's lips, and I've been in local real estate for over 23 years. This market 'boom' that we are currently experiencing is beyond but vaguely reminiscent of the consecutive booms of 1999 to 2002, when the bay area really started 'booming', but for many newcomers to our bayside suburbs this is unique, compounded by levels of migration that Queensland and Australia have never seen before.

The value of Wynnum properties has increased by 12.2% this year and Manly has increased by 18.7%. We have properties that are not even hitting the market before they are sold, with others selling after the first open home. Buyers are chasing us!

So what's making this market surge happen? It's down to a number of factors such as mortgage rates being as low as 1.79%, improving economic conditions, government incentives for first home buyers and advertised listing levels significantly less than at the start of the year. It's little wonder that our bayside housing market is charging ahead on all cylinders and capturing the interest of buyers from far afield.

We are also experiencing a lot of people moving up from the southern states, as well as around 400,000 Australian ex-pats returning home since the start of COVID. While this extra demand is also fuelling property price hikes, our data indicates attendances at open homes are up by more than 32% since the end of 2020.

The bottom line is we are in a once-in-several-generations property market, and while I don't have a crystal ball, what I do know about the nature of investment markets such as real estate is that the boom conditions have a time limit.

That makes NOW the perfect time to list a property for sale.



Therefore, if you are considering selling your property to take advantage of these growth conditions, now is the time to move before the market's trajectory changes. This advice is especially critical for the retirement plans of empty nesters sitting on large sprawling family homes in our bayside suburbs.

Enjoy it while you can, however the current market conditions won't last forever, so be sure to contact us at Raine & Horne Wynnum Manly for an obligation-free appraisal of the value of your property.

Margaret Vote 0411 521 747

Raine&Horne LATO BAIA





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Chris Vote 0433 411 540 chris.vote@wynnum.rh.com.au

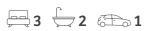


Byron Freeborn 0416 967 802 byron.freeborn@wynnum.rh.com.au

Wynnum | Manly 07 3348 7555 rh.com.au/wynnum











By appointment View Offers over \$630,000 Guide

Margaret Vote 0411 521 747

margaret.vote@wynnum.rh.com.au

Chris Vote 0433 411 540

chris.vote@wynnum.rh.com.au

21 Talegalla Street, Wynnum West

Owners On the Move - Bring Family & Toys -Don't Miss Out

- Alfresco deck off living
- Separate lounge room
- Spacious combined dining & kitchen
- 3 bedrooms with built-in robes
- Bathroom & separate toilet
- 2nd bathroom downstairs



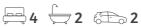






Byron Freeborn

0416 967 802



byron.freeborn@wynnum.rh.com.au



View By appointment Guide Offers over \$825,000

31 Williams Street, Wakerley

Modern elegance at its finest!

- Four bedroom
- Two bathroom
- Open plan kitchen, dining, and living
- Brick veneer, rendered
- Two car garage
- Modern updated kitchen, stone bench top

Sold at First Open Hom

Solar panels





Offers over \$499,000

By appointment





625m2 block with plenty of room for kids or pets

Central living area and great sized kitchen

31 Curve Avenue, Wynnum

3 Good sized Bedrooms

Additional sunroom/study

Bathroom with separate toilet

This one wont last!!!!

Single carport











View By appointment Guide Offers ouer \$945,000

7 Crown Street, Wynnum

Post-war property, sitting on 2 Lots, that holds huge potential!

- Chamfer board external cladding
- Tiled roof (solar included)
- 20 metre front yard Expansive back yard
- 1 bathroom
- 3 bedrooms Kitchen
- Dining room

0433 411 540

chris.vote@wynnum.rh.com.au

Chris Vote

View

Guide

Byron Freeborn 0416 967 802

byron.freeborn@wynnum.rh.com.au

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Agency of the Year Manly



agent of the year awards
SUBURB WINNER 2021

Agency of the Year
Lota

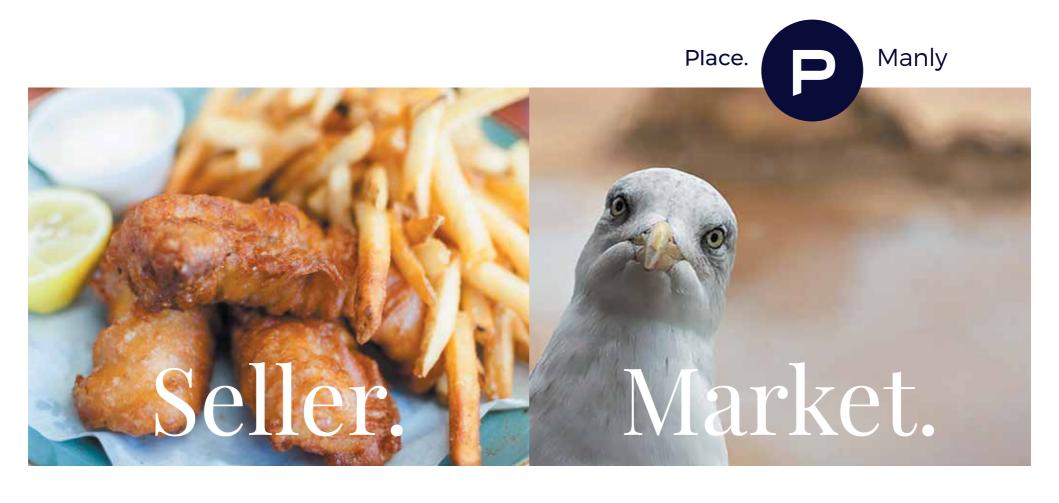


47,629 of your neighbours can't be wrong



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Right now, Brisbane is a seller's market.

Manly's Agent of the Year 2021, 2020 & 2018

19 Years Local Experience

- No. 1 Total Sales in Manly 2020/2021*
- No. 1 Total Sales in Wynnum 2020/2021*
- No.2 Total Sales in Lota 2020/2021*

*Source - RateMyAgent



Marc Sorrentino 0488 886 272 marc@eplace.com.au

House values have hit record highs after a strong start to 2021, yet currently the number of homes on the market is fairly low in comparison.

Demand is also very high, with a greater number of people spending more time at home, both socially and for work, which has resulted in a greater desire for upgrading and upsizing of the family residence. Accompanied by a significant increase in interstate migration due to COVID, record low interest rates, and an ease in lending restrictions, this has created the perfect storm for motivated sellers. Listing numbers will rise as the year progresses, but timing is everything, and the best time is now.

Talk to me today about how you can take advantage of the current market.



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Special Features:

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- Easy stroll to RQYS, Manly Shopping Village, Restaurants and Boutiques
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- Lower floor has 2 bedrooms, kitchen, large living area flowing to alfresco dining & private Pool awash with Northerly sunlight.
- Concrete construction from walls to slabs
- Views sweep over Marinas, Yacht clubs & Bay Islands
- Take in that early morning sunrise and the night lights of the bustling Port of Brisbane
- Architectural dual level residence set amount Elite homes
- \bullet Total land area of 1619m² 2 Lots 2 Titles 2 Street Frontage

This magnificent package is being offered as expressions of interest. Inspections by personal appointment only. Call Murray Mercer 0413 702 222.

For sale

Expressions of interest

Agent

Murray Mercer 0413 702 222

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Underwater femininity: Beth Mitchell exhibition

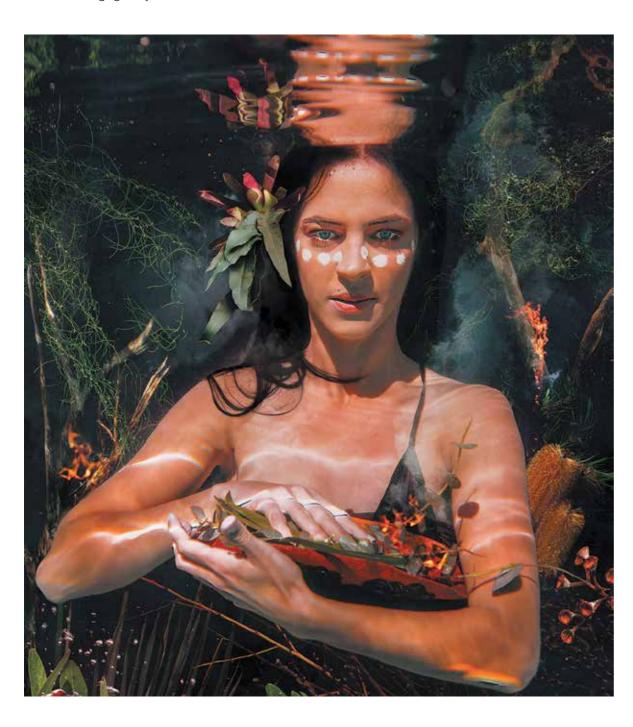
FROM LETHBRIDGE GALLERY

Beth Mitchell's contemporary underwater photographs showcase diverse femininity in a captivating world under the surface. Her work explores contemporary womanhood through environmental, social and cultural stories and experiences.

"Firewater", Beth's new exhibition at Lethbridge Gallery explores the monumental changes experienced in 2020. Uniquely expressing femininity beyond beauty through peace & rebirth following aloneness and environmental and cultural devastation. The new series reaches new levels of technical challenge, presenting piercingly impactful vision as well as streamlined monochromatic and emotive, oceanic works.

Having won the Brisbane Portrait Prize 2019 Category Award and being selected as a finalist in the 2020 international Beautiful Bizarre Art Prize, Beth Mitchell is a talent to watch.

"Firewater" is showing at Lethbridge Gallery Paddington from 9-24 April 2021. All works can viewed at www.lethbridgegallery.com.







Village vitality

LOCAL COMMUNITY KEEPS VILLAGE SPIRIT ALIVE THROUGH PANDEMIC

FROM THE MANLY HARBOUR VILLAGE CHAMBER OF COMMERCE

Just over a year ago, as the country sat in lockdown, many business owners feared for their financial security amidst the global coronavirus pandemic. It is hard to believe that just 12 months later here in Queensland, we have almost returned to a sense of normalcy.

Retail and hospitality business owners won't soon forget the flood of support from locals during the pandemic, who showed up to support struggling small businesses any way they could. A village in the truest sense of the word, the Manly area's residents united to keep spirits high and businesses open. The resilience of Brisbane's Bayside community is evident today – not a single retail space in Manly Harbour Village had to vacate during the prolonged economic uncertainty and the local area has even seen a range of new and exciting hospitality businesses open during this time. A huge achievement in what has been difficult times for many!

Trader Representative for Manly Harbour Village, Tammy Vitale of Vitale & Co Property Management Services says "I've worked in the area as a property manager for 15 odd years — location here in Manly is very important for us".

A visit to our village feels a world away from the pandemic, with local markets once again in full swing with COVID-safe precautions in place, and the return of vibrant monthly community events like Movies in the Park, Jan Powers Farmers Market and Sunday Manly Creative Markets held in Little Bayside Park right on the marina front overlooking the boat harbour.

Community spirit and a sense of pride runs deep in this small, beautiful part of the world. And with one of the longest running Chambers of Commerce in Queensland, Manly Harbour Village has over many years, been established as a vibrant, waterfront village precinct, and must-visit place to 'Eat, Shop, Play, Stay'.

An ideal lifestyle of business and community vitality, revitalising blue skies and bay breezes at any time of the year makes for a perfect place to be. Come and experience 'where Brisbane meets the Bay' for yourself.

For more information and village 'good food' guide, visit ManlyHarbourVillage.com.





More information: Credit cordiena, tees and charges apply. Offer is current as at 26 February and may be varied or withdrawn at any time. For new retinance applications received between 1 March 2021 and 3 June 2021 a flower Occupier with Principal and interest registering representations. \$250k min lang we varied or withdrawn at any time. For new retinance and 10 June 2021 and 30 June 2021 and 30 June 2021 and 3 June 2021 and

Five mistakes to avoid when renovating your bathroom

BY AMELIA SKIN, INTERIOR DESIGNER, SEMPER INTERIORS



Bathrooms, kitchens, and laundries are the most functional spaces in your home. Unless you're a designer or architect you probably don't spend too much time thinking how to make a bathroom renovation work seamlessly.

The five commonly made mistakes when renovating your bathroom are:

1. NOT ENOUGH STORAGE

For a functional space make sure to add 20% more storage space than you think you need to avoid disappointment when everything is built.

2. MOVING PLUMBING AROUND UNNECESSARILY

Any plumbing is very expensive and I do not recommend doing it if you are budget conscious, or if your current layout works well.

3. USING POOR QUALITY PRODUCTS

Specifying cheaper finishes and products can make your renovation seem a lot more achievable, however, more often than not the cheaper options need to be replaced more frequently than their better-quality counterparts .

4. BLOWING THE BUDGET

Without a clear and realistic budget it's easy to rack up unexpected costs. Without prior experience in renovating it's easy to overlook some very fundamental and expensive items.

5. TRYING TO DIY EVERYTHING

DIY-ing is a definitely a cost-effective approach to renovating, however, I recommend tackling tasks like painting and styling. Unless you're a tradie you will probably run into trouble DIY-ing water proofing your bathroom, and this will cost you a lot more time and a lot more money. I suggest making a realistic list of tasks you can do yourself and what you will need to outsource. Before starting your project chat to a designer, bathroom consultant, or builder who can give you some honest advice and steer you down the right path.



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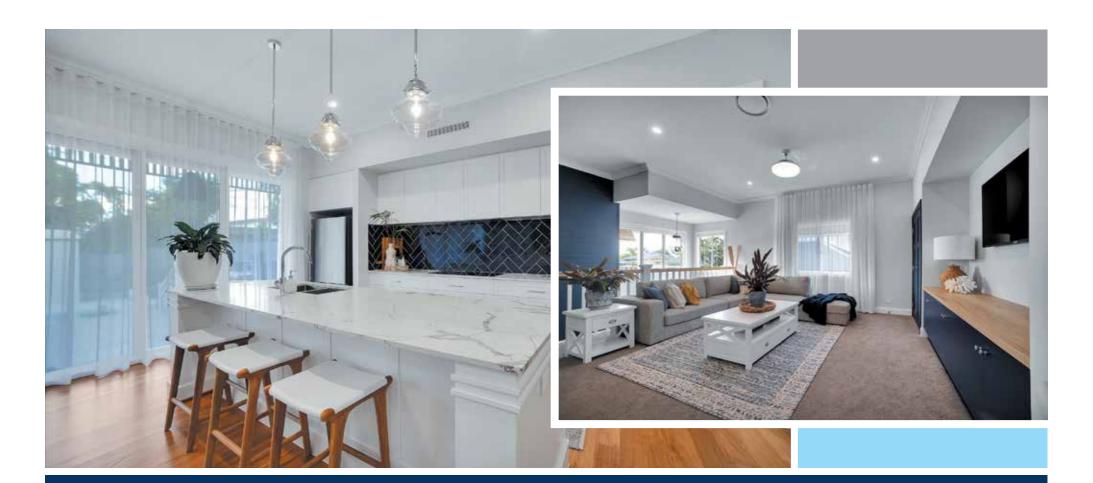
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2021 lighting trends

BY LISA FIELD, LUMEN8 ARCHITECTURAL LIGHTING

Throughout 2021 several exciting trends are set to light up your space. These are our top tips on what to look for when planning the lighting in your home.

SUPPORTING LOCAL

Our common experiences over the past 12 months have led to an increased passion for supporting local. We have a wealth of extremely talented designers and craftsman in Australia, and it's very exciting to see this trend strengthening throughout 2021!

SUSTAINABLE MATERIALS

As we spend more time in our homes, we are looking to create more personal environments that express who we are and what we value. This trend is coming to life through a more dynamic mix of consciously selected materials; from glass to timber, metal, concrete and fabric.

CURVES, SPHERES AND SCULPTURAL FORMS

Sculptural forms turn a feature light into a work of art that's as beautiful during the day as it is at night. Whether it's an elegant statement pendant, spherical wall light or a unique table lamp, don't be afraid to go bold!

LIGHTING DESIGN

Lighting is an essential part of creating an ambience in a home. A stronger awareness of this is moving residential lighting beyond the overuse of downlights and into a realm where design elements such as reflected lighting, artwork lighting and landscape lighting are fully embraced.

SMART TECHNOLOGY

This trend goes hand in hand with our desire to be conscious of the power we use whilst also allowing us to create the dream ambience we desire. Smart technology is an exciting element that you'll see more of in the months and years to come.

For more information on the lighting pictured or assistance with lighting your home, visit www.lumen-8.com.au or call 07 3254 4122.





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Honesty, Integrity, Efficiency and Hard Working are the core foundations of Josh Warren's character.

josh.warren@freedomproperty.com.au



From hard predictions to hot property price records

BY ANTONIA MERCORELLA – CEO. REAL ESTATE INSTITUTE OF QUEENSLAND

Brisbane's property market stakeholders travelled anxiously through the start of 2020 chiefly because the uncertainty delivered by COVID-19 was expected to hit real estate prices hard. It was thought owners might sell off assets to buffer against potential unemployment, and that tenants could find themselves unable to pay rent.

Fast forward to the end of 2020, and the market feels like it's turned 180 degrees. A mix of factors such as historic low interest rates, government subsidies and support and general positivity, as measured via consumer confidence, has resulted in a market that's now geared firmly toward sellers.

The main problem at the moment is lack of stock. There's not as much coming to the market and the level of inquiries isn't slowing down, so it's busy out there. And there's one particular purchasing cohort we're seeing more of in recent months — older buyers who want to be in close proximity to services and facilities are picking up in the market again. During the pandemic it was 25-to-35-year-olds who were more active. We're also still seeing a steady stream of enquiries south of the border continue.

Of course, the stars are aligning in terms of infrastructure and the local economy. Major projects such as Queens Wharf and Cross River Rail are just some of the ventures set to reshape the city – and the flow-on benefits in terms of employment and spending are being welcomed. In short, among the eastern seaboard capitals, Brisbane and its property are viewed as a hot prospect in 2021 by many stakeholders, and the data provides no evidence to the contrary.

Looking at the recently released Queensland Market Monitor for the December 202 quarter and detached housing leads the market. Brisbane buyers do, traditionally, prefer houses over units, and they've been in hot demand of late. Established homes in near-city suburbs are always desirable, but in the current market they're going under contract straight after their first open home. Reports are that most selling agents have been advertising houses with "offers over" listing prices to test buyer's upper limits. This is a sure sign of a strong Brisbane market where each new sale re-benchmarks values.

Analysis of quarterly and annual median price movements indicates Brisbane housing has remained in the rising phase of the price cycle. The median house price rose a very substantial 4.5% in the December 2020 quarter to record a result of \$752,222 across 3,369 transactions. On an annual basis, the detached house median price rose 5.8% to reach a new record high of \$725,000 across 13,085 transactions.



On closer inspection of those areas within the Bayside region and the latest annual median price and market growth results are very strong, including Belmont (\$715,000/2.1%), Cannon Hill (\$800,000/11.1%), Gumdale (\$900,000/6.5%), Hemmant (\$549,000/7.6%), Lota (\$690,000/15.0%), Manly (\$895,500/1.8%), Manly West (\$659,000/10.8%), Murarrie (\$696,500/12.2%), Tingalpa (\$596,000/11.4%), Wakerley (\$792,500/3.8%), Wynnum (\$683,250/5.9%) and Wynnum West (\$573,500/6.2%).

Tight supply and rising demand toward the end of 2020 is evident in the listing numbers too. Total annual listing numbers to November 2020 were 16,591 which is a notable fall of 13.2% compared to the prior year's figure of 19,114 listings. Median days on market dropped too. For the year to November 2020, the result was 28 days whereas at the same time in 2019 it was 38 days. Median vendor discounting again demonstrated the swing toward sellers. The figure was -3.0% for the year to November 2020 as compared to -3.6% for the year to November 2019.



Buying or selling?

Chris McKenna 0434 526 382 chris.mckenna@raywhite.com

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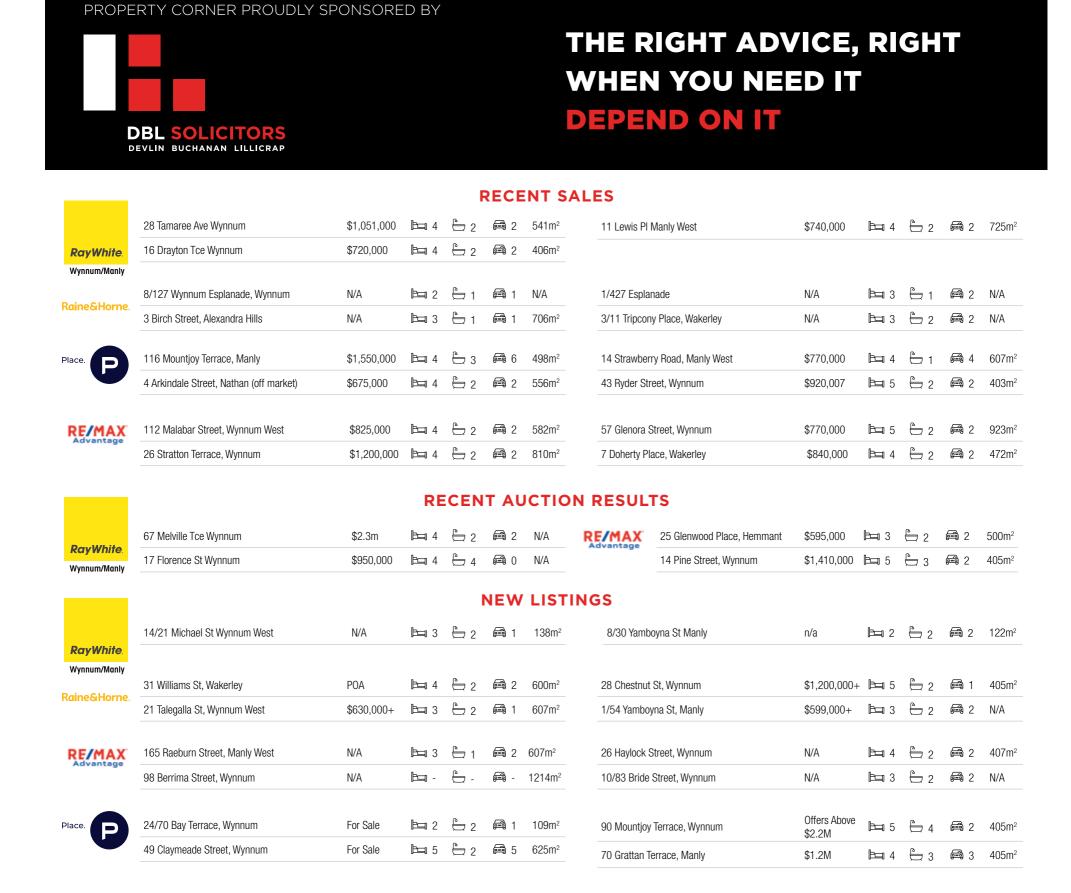


RayWhite.

DBL PROPERTY CORNER: LOCAL PROPERTY SNAPSHOT

DBL Solicitors' association with Residential Property Conveyancing spans decades.

We are proud to publish the DBL Property Corner to give readers a snapshot of Residential Real Estate activity in your local area.



This information has been supplied by local real estate agents. The list is not intended to be exhaustive. DBL takes no responsibility for the data which has been supplied by third parties. DBL Solicitors assists Buyers, Sellers and Real Estate Agents with all the legals of Residential Conveyancing.

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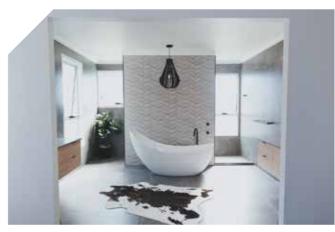
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A new lease of life for character homes

BY NICOLE GREENSTREET. MACKAY & SONS

Removal homes are becoming a popular alternative to a new build home, as character homes are expensive to replicate, made from superior building materials and come with amazing history.

The process is very simple and easy, and there are four main steps:

- 1. Find a beautiful character home to suit your block. With 3D tours and floor plans it is even easier to pick one from the comfort of your living room.
- 2. Once a contract is signed you are provided with a quote for everything you need to obtain your building approval, and the process is managed for you to ensure the approval is received as quickly as possible.
- 3. Once the building approval is received a road permit needs to be obtained from NHVR to transport the home to your site.
- 4. Once the permit is received a police escort can be arranged to deliver the home.

In most cases a building approval is received within 12 weeks and the home is delivered to site in 14 to 16 weeks

If you are considering a removal home but have not purchased land, we do always recommend placing a clause in the purchase contract to allow you to do a soil test.

With a removal home you are given a stumping allowance which allows us to low-set stump the home at 900mm high, and on standard footing 900mm deep by 450mm wide. Doing the soil test early can save an unwelcome surprise of the need for deeper footings for reactive soil. Also assess the block to ensure you will not have a high bushfire rating — if you are doing a new build or removal home a high bushfire rating will result in the home requiring expensive upgrades.

Removal homes are often a cheaper alternative, but in some council areas you may be required to pay a council bond. This is fully refundable once you have fulfilled the amenities and aesthetic requirements, but the bond can be anywhere from zero to \$80,000 depending on the council. Also removal homes are very difficult to finance, and unless you have good equity in another property or land you will probably be unable to obtain finance.

The equipment for transporting a removal home has become very high-tech; trailers can raise over cars in the street and walk over walls to enable the removal of a home.

If you find the right house removal company it can be a very simple and stress-free process. Most companies work with plumbers, carpenters and electricians to assist you with the project from start to finish.

We all need to save as many homes as possible, and we all live in such a throwaway society. Every home was once someone's pride and joy and should be again.







Byron Freeborn

RAINE & HORNE

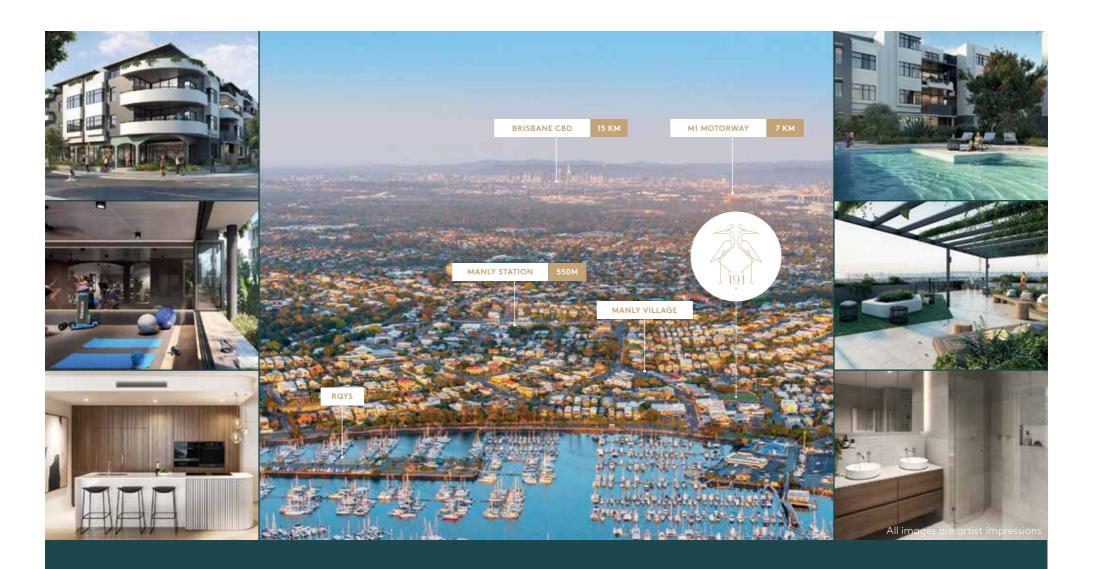
Would you like an appraisal on your property or a market update?

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