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AUGUST 2021



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Any submissions can be emailed to **sales@market2market.com.au** for consideration.

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Belmont Newsagent

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Wynnum Leagues Club

WYNNUM Perry's Fruit Wynnum Plaza Waterloo Bay Leisure Centre Majestic Cinemas Wynnum Re/Max Advantage Sash & Gable

Manly Bowls





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- Advertising cut off 1st of September
- Distribution 8th of September to shopping centres and 14th of September into homes.

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WHAT OUR LANDLORDS & TENANTS HAVE TO SAY ABOUT US

Tua Tualaulelei 🔶 🔶 🔶 🔶

Tammy and the team at Vitale & Co came highly recommended from a few friends down at Wynnum Bugs Rugby Club. We have been extremely pleased with how easy the transition has been from turning our home into an investment property. Tammy was very patient with us as we went right down to the wire with preparing the house for tenants, and she maintained a high level of professionalism throughout the whole ordeal from marketing, tenant selection and walking us through all the paperwork involved. She is very clear about what she expects and continues to update us on any issues and processes we need to know about.

We would definitely recommend Vitale & Co Property Management Services!

Steve Johnson 🌟 🚖 🚖 🚖

Fantastic would highly recommend

Rebecca English \star

Tammy has been great and very professional. She was so quick at turning around the references we had confirmation the next day that we were successful. I highly recommend them for service.

Michael Caffery $\Rightarrow \Rightarrow \Rightarrow \Rightarrow \Rightarrow$

Always attends to any issues in a very competent manner. A very experienced management team.

Faith Thomson $\Rightarrow \Rightarrow \Rightarrow \Rightarrow \Rightarrow$

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138 Kingsley Terrace, Manly



Sowing the seeds for successful downsizing

BY BYRON FREEBORN, RAINE & HORNE WYNNUM

Have you downsized recently? And do you happen to live in one of those newly built apartments springing up around Wynnum and surrounding areas?

If you have, or you are contemplating such a move, one thing you'll be missing is a garden. Not so much the chore of whipper snipping, or pushing the mower around! No, I mean the pleasure of planting seeds or seedlings and watching them (like babies) shoot up and gladden your soul while they do their thing as each season advances.

In speaking with Chris Reynolds, a real deal downsizer, we discovered that some of the best parts of gardening can still be achieved in your new apartment – especially if you, as many do, have a modest balcony or rooftop space. Here you can locate a few tubs and containers, preferably ones that have water reservoirs so they do not need watering every five minutes.

With some high-quality already fertilised soil you are ready for the fun part.

First of all, decide whether you want to grow for the kitchen, or only decorative plants to add colour and foliage to the setting.

Of course, many of us already have small pots of parsley or basil on hand in the kitchen. But with a whole balcony to fill you can branch out, say with mint (deserves a pot of its own because it loves to wander free); rosemary (tantalising smell when crushed between the fingers!); coriander (for those Asian salads) and, of course, thyme!

To help out the local bees, consult with your local nursery to discover the best species of flowers/plants that they will enjoy pollinating, and you'll enjoy watching them grow and flower!

Start small or you may end up with wrong plants in the wrong place. Rewards are there for the careful planner and for those who seek out knowledgeable neighbours, rellies and friends.

And, if all else fails, buy a cactus.



Raine&Horne.



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142 Carlton Terrace, Manly

By appointment View Price Contact Agent

margaret.vote@wynnum.rh.com.au

Margaret Vote

0411 521 747

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View Bu appointment Price Offers over \$949,000

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chris.vote@wynnum.rh.com.au

Margaret Vote 0411 521 747

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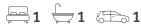
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Margaret Vote

byron.freeborn@wynnum.rh.com.au

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Every care has been taken to verify the accuracy of the information in this document, but no warranty (either express or implied) is given by Raine & Horne or its agent, as to the accuracy of the contents. Purchasers should conduct their own investigations into all matters relating to the proposed purchase of the property. RLA Raine & Horne Wynnum | Manly.

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5



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- Patio for private use
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- Electric oven and cooktop

- External and internal entry
- Walk way to community dining and lounge/sitting/

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Price Offers over \$99,950 **Margaret Vote** 0411 521 747

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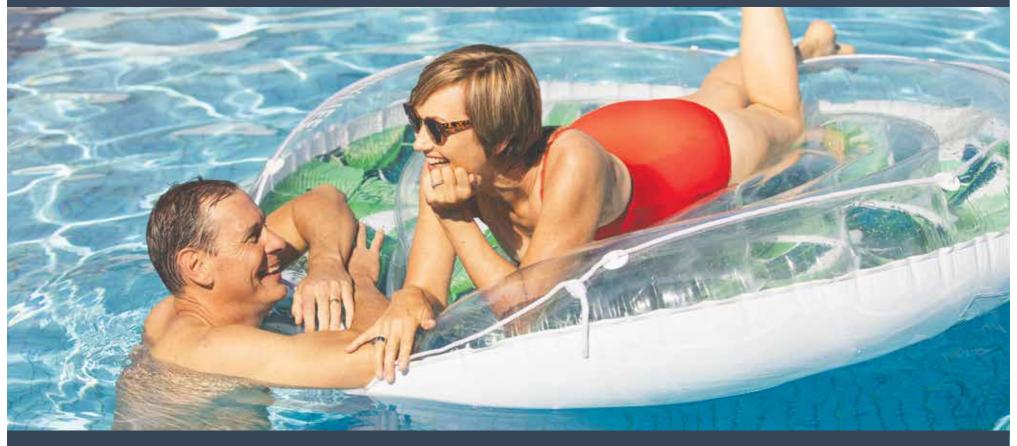
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FROM THE QUEENSLAND BUILDING AND CONSTRUCTION COMMISSION

The current Australia-wide shortage of building materials and skilled tradespeople means home owners may have difficulties locking in contractors for their work. This strong demand may sway current and future home owners to find whoever they can to complete their building work. Unfortunately, this potentially gives opportunity to unlicensed contractors to enter the market or ramp up operations.

It's important to use trade contractors who are appropriately skilled and licensed for the work you're paying for so you know that the work will be carried out safely and that you have protection, where applicable, with the Queensland Home Warranty Scheme.

The Queensland Building and Construction Commission (QBCC) helps protect home owners from unscrupulous and substandard operators in the building industry through licensing contractors who meet strict financial and technical standards required of the building industry.

All building work valued over \$3,300 and all occupational work such as plumbing and drainage (regardless of the value) should be carried out by a licensed contractor. All builders, building designers and most trade contractors must be licensed by the QBCC to carry out building work. There are a few exceptions to this, such as electricians, that have their own licensing system for electrical work.

If the work is under \$3,300, like some general handyman jobs, the contractor must state in all their advertising that they can only do work up to this value.



All licensed contractors in Queensland are required by law to include details of their QBCC licence number and the contractor's name in all their advertising.

Using unlicensed contractors is not worth the risk. To find out if a contractor is QBCC licensed or to find a licensed contractor, search online at qbcc.qld.gov.au.

LJ Hooker



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For sale

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Expressions of interest

Agent Murray Mercer 0413 702 222

LJ Hooker Wynnum 07 3348 6777



Local Agent Profiles

Name: Margaret Vote .

Suburb: Wynnum.

What's your business? Raine & Horne Wynnum Manly.



What's something about you that not many people know? I won three gold medals in the Dragon Boat Queensland State Titles 2021.

Do you have any fun/interesting stories about your job? We always meet interesting people and life can always be fun in real estate, because we hear such interesting stories.

What's your favourite restaurant/cafe? Café le Mer, May's Thai, and Matilda's Art of Gelato.

What's the best local activity in your area? The Manly Dragon Boat Club.

SALES RESULTS

Your shortest real estate sale time? One day.

Your longest real estate sale time? When I become part of the family!

How many properties did you sell in 2021? More than 67.

Is there anything you'd like to see happen in the local area? We already have it – Majestic Cinemas is a game-changer for Wynnum, Manly and Lota areas.

Is there a local business/community group/club you'd like to give a shout-out to? Tom Oliver for having the passion and courage to organise the inaugural Wynnum Fringe 2020 for out-of-work musicians and entertainers after Covid, and for his even bigger vision for Wynnum Fringe 2021 bringing even bigger surprises with top performers to our area. Watch this space!

Name: Byron Freeborn.

Suburb: Wynnum/Manly.

What's your business? Real estate stuff.

What's something about you that not many people know? I sailed a 16-foot catamaran to Straddie and back, without knowing exactly how to handle righting the vessel if I were to capsize...luckily, I made it!

Do you have any fun/interesting stories about your job? I'm just working on my real estate book currently, volume 1, so I don't want to spoil the material!

What's your favourite restaurant/cafe? The Manly Boat House, The Arsonist, and Ground Hog Social.

What's the best local activity in your area? Anything bay/Esplanade related - sailing, Park Run etc.

SALES RESULTS

Your shortest real estate sale time? On market: Launched mid-week, then sold by end of that Saturday. Those few days allowed me to make sure I gathered all who were interested with no stones unturned.

Off market: Sold within a day – that may be a site unseen, paying big money, allowing the owner to have confidence they aren't leaving any dollars on the table.

Your longest real estate sale time? Lato Baia, that was an off-the-plan sales campaign (cinema project), which kicked off March 2020, pretty much when Covid hit and we wrapped up the last few sales May/June 2021. However, for a project of that size (approximately 62 apartments) having most sold by the time titles were issued was pretty decent going.

How many properties did you sell in 2021? Year to date it's 31.

Is there anything you'd like to see happen in the local area? The Wynnum Fringe festival to become a major drawcard on the Wynnum landscape.

Is there a local business/community group/club you'd like to give a shout-out to? Rotary Club Wynnum/Manly, which I'm a member – it's packed full of impressive individuals who do a tremendous amount for the local community, both visibly and behind the scenes.

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MANLY, 191 Carlton Terrace 814sqm on 2 lots - DA Approval for 5 Terrace Homes Double Block zoned Low to Medium Residential. Current DA approval for 5 Terrace Homes (3 level) For Sale:

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How to design an eco-friendly kitchen

BY AMELIA SKIN, INTERIOR DESIGNER, SEMPER INTERIORS

One of my favourite parts of the home to design is the kitchen – I believe it is the centre of most homes and needs special consideration. At Semper Interiors my ethos is also to ensure all of my projects are as environmentally friendly as possible. Below are a few key considerations to ensuring your kitchen is free from nasty toxins and kind to the planet.

What is best to use for joinery?

Most cupboards, drawers and cabinet faces are made from a product called MDF. There are concerns about using standard MDF as it contains formaldehyde adhesives, however, there are better quality MDF products which contain low formaldehyde alternatives. EO is an accreditation that signifies the lowest level of formaldehyde emissions, making the product safer in your space and for the trades working with it.

Let's now get further into the sustainability aspect of MDF. MDF is made from recycled wood shavings and fibres which otherwise might be discarded, and doing this creates a less wasteful approach to construction.

Use good quality, energy efficient appliances

Using energy efficient appliances in your kitchen is one of the easiest ways to make your kitchen greener. For instance, an energy efficient dishwasher uses less water than hand washing. When replacing old appliances, I suggest looking for products that are in the Water Efficiency Labelling and Standards (WELS) and Energy Rating schemes.

Specify low VOC

Volatile Organic Compounds (VOCs) are chemical compounds that are in building products, paints, and furnishings, they evaporate into the air and surrounding environment. VOCs are unfortunately found all around us in our homes and businesses. Breathing in low levels of VOCs can increase some people's risk of health problems, however, studies have advised that it can make symptoms worse for people with asthma and those who have chemical sensitives. VOCs have also been linked the greenhouse gases that cause climate change, the Department of Environment, Climate Change and Water NSW has stated that 'paint accounts for 16% of all VOC emissions'.









Byron Freeborn

RAINE & HORNE

Would you like an appraisal on your property or a market update?

T: 0416 967 802 E: byron.freeborn@wynnum.rh.com.au





RE/MAX founding office takes responsive dynamic direction

CONTRIBUTED BY RE/MAX WYNNUM

Travis Gill renewed the RE/MAX Advantage franchise agreement this month as sole owner of the Wynnum real estate business.

His plans for the highly-respected, longestablished business will position it at the forefront of innovation, client engagement and the use of technology to benefit customers and agents.

"RE/MAX Advantage is a business of businesses," explained Mr Gill, "and as such, we cater for sales businesses of all sizes and stages offering services to the agents that allow for their continued growth and success.

"We intend to keep evolving to meet the market and ensure that we remain pioneers in this dynamic and fluid industry.

"This is a very exciting time in our industry where good old-fashioned service is still relevant and paramount and, paired with the advancements in technology and industry transparency, we, as agents can be even more effective with communications and professional services."

Since 2000, the Gill family's passion, drive and unrelenting high standards have helped shape RE/MAX Australia as the Gills created one of its largest and most successful businesses.

RE/MAX Australia Managing Director, Joel Davoren, said, "We are truly excited by the progressive new ideas and trajectory Travis has plotted for the business as he begins the relaunch of RE/MAX Advantage in an-ever changing real estate industry, with a new breed of customers and agents in focus".

RE/MAX Advantage consistently ranks in the network's top three offices. The multi award-winning RE/MAX Advantage team, supported by its top-performing administration and property management and agent services, has dominated their local market for many years through a multitude of customer-focussed agents.

Included in this stellar team are two of the leading agents in the Australian network, Todd Gerhardt and Tamara Hall, who also ranked #12 and #22 in the first quarter this year for the RE/MAX network globally.

Longevity is supported by the business culture. On the team are Cameron Bastow and Jan Mahon, who were among the first agents to join the RE/MAX Advantage team more than 20 years ago and Trish Breen who has more than 15 years tenure with the office.

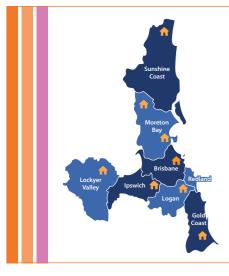
Existing and new agents can expect an exceptional degree of resources and tools, many of which will add exciting dimensions to doing real estate business in the future.

"We have spent years streamlining our processes and building our administration



support team to allow for the 'remote agent' model and are very proud of how efficiently sales agents can plug their business into our model and receive complete support freeing them up to do what they do best, list and sell homes," said Travis.

With the re-signing of RE/MAX Advantage, RE/MAX Australia takes its commitment to one of its founding offices into a third decade.



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Finding calm in a busy world

BY SIMONE LINSSEN, LETHBRIDGE GALLERY

Marisa Veerman's artworks are soft to the eye but big on impact, conveying a childhood innocence and fragility while possessing a striking presence.

Focusing on slowing down in a rapidly changing world, Marisa's new collection is aptly titled Eunoia, implying 'beautiful thinking or a well mind'. This new collection Invites viewers to find the beauty in creating calm and steadying the mind.

With a background in textiles, Marisa utilises a unique technique fusing photography and embroidery. The threads add layers of intricacy and detail to the fleeting images. A final wax varnish casts a painterly quality, challenging traditional ideals of photography and painting.

Marisa has been a finalist in many awards, including the Brisbane Portrait Prize and the Clayton Utz Art Award, and has shown and sold her works nationally and internationally.

Eunoia is showing at Lethbridge Gallery Paddington from 30 July-17 August 2021. All works can viewed online at www.lethbridgegallery.com.





LJ Hooker Property Centre welcomes Liza Martinez to the team.

Liza lives, breathes, and sells all things Real Estate in Brisbane's Bayside area.

With the nickname "Pocket Rocket", Liza Martinez consistently exceeds her clients' expectations when it comes to buying and selling property in the local area. She is a committed sales agent at LJ Hooker Property Centre and a valued member of this highly successful local team.

Liza's career spans more than a decade and she has gained an outstanding reputation of achieving record sales backed by her can-do attitude and excellent customer service. Her strong communication skills and keeping clients informed throughout their real estate transactions are key attributes to her success and she enjoys seeing their smiles come settlement day.

A resident of Brisbane's Bayside since 2001 and with children who attended local schools, Liza is extremely knowledgeable and attuned to family lifestyles. She specialises in Manly West, Manly, Wynnum, Wynnum West, Lota and surrounding suburbs, and enjoys the diversity of this location that encompasses the city, bay, and airport.

Liza is an enthusiastic and trusted individual to contact for expert real estate advice.

Customer satisfaction, each time ... every time !!

Liza Martinez | 🕓 0408 111 840 | 🖾 Imartinez@ljhpropertycentre.com.au



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Record low vacancy rates continue to impact Queensland

BY ANTONIA MERCORELLA - CEO, REAL ESTATE INSTITUTE OF QUEENSLAND

The state's rental market continues to tighten, with nearly two thirds of local government areas in Queensland recording their lowest or equal lowest residential vacancy rates since 2010.

The June 2021 quarter data from the REIQ reveals that 22 local government areas out of 35 have either recorded their lowest vacancy rate or equalled it over the last 11 years.

Of those 35 local government areas, 20 saw their vacancy rates tighten, 10 remained static and five saw them slightly rise in the June quarter.

Brisbane's vacancy rate dropped from 2.1% to 1.7% from the previous quarter, the Gold Coast's remained static at a tight 0.6% and the Sunshine Coast's was slightly higher, from 0.5% to 0.6%.

Drilling down to local bayside area suburbs, vacancy rates were quite tight with Belmont on 1.2%, Cannon Hill at 1.2%, Wakerley on 0.5%, Murarrie on 0.7%, Tingalpa on 0.4%, Wynnum/Wynnum West on 0.5% and Manly/Manly West/ Lota at 0.4%.

Around Greater Brisbane, Ipswich stayed at 1%, Logan slightly tightened from 1.1% to 1% while Moreton Bay remained the same at a low 0.7%. Redland was tight at 0.5%, falling from 0.6%, while the Scenic Rim dropped from 0.8% to 0.7%.

Several regional local government areas maintained very low vacancy rates, with Gympie dropping from 0.4% to 0.3% from the previous quarter, Southern Downs remaining at 0.3%, Bundaberg falling from 0.5% to 0.4%, Burdekin declining from 0.8% to 0.4% and Cook dropping from 0.6% to 0.4%. Tablelands remained static at 0.4%.

In the north and along the coast, Townsville fell from 0.9% to 0.7%, Cairns dropped from 1.1% to 0.7%, Whitsunday fell to 1.3% from 1.5%, Mackay declined from 1% to 0.8% while Rockhampton's vacancy rate was slightly higher although still tight, climbing from 0.4% to 0.5%. Fraser Coast was static at 0.6%.

These figures reveal conditions thrown up by COVID-19 appear to still have their grip on vacancy rates across Queensland.

It seems the COVID-19 phenomenon of people moving to the regions for lifestyle purposes is still having an effect on vacancy rates.

With more people taking the opportunity of working remotely and not having to commute regularly to their offices, they are succumbing to the lure of moving to a region where they can enjoy a sea or tree change lifestyle.

This could be reflected in areas around Brisbane such as the bayside, the Gold and Sunshine Coasts and even further afield, where people can work remotely and commute to the capital city when necessary.

The lifestyle motivation is strong interstate, with people seeking an escape to Queensland from the southern states. According to the Australian Bureau of Statistics (ABS), Queensland recorded a net gain of 9800 interstate migrants in the December quarter - the highest of any state or territory.

Greater Brisbane also recorded the highest net internal migration rate of any capital city in the December quarter – with 4800 arrivals. By comparison, Sydney and Melbourne lost 9300 and 8500 people respectively. In terms of overseas migration, half a million Australian expats have returned since the pandemic began.



While owner-occupiers have been dominant in the residential property sales market, investors are becoming more active.

In May according to the ABS, the number of new housing loans taken out by investors rose 13.3 per cent to \$9.1 billion - the highest amount seen since June 2015.

A return of investors to the market will likely increase the number of rental properties available and reduce pressure on vacancy rates, potentially providing some relief for those struggling to find a rental.



Buying or selling?

Chris McKenna

0434 526 382 chris.mckenna@raywhite.com **Proudly Supporting**



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Danny Day 0402 316 039





7 David Place MANLY WEST



14 David Place MANLY WEST



51 Carlton Terrace WYNNUM



20 Downwind Court BIRKDALE



875 Esplanade LOTA



146 Kianawah Road WYNNUM WEST

DBL PROPERTY CORNER: LOCAL PROPERTY SNAPSHOT

DBL Solicitors' association with Residential Property Conveyancing spans decades. We are proud to publish the **DBL Property Corner** to give readers a snapshot of Residential Real Estate activity in your local area.

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RECENT SALES Raine&Horne. 19/11 Florence Street, Wynnum \$445,000 **⊨**⊒ 2 61 🛱 1 102m² 13/4 Lewis Place, Manly West \$590,000 ▶ 3 📛 2 📾 2 171m² 101 Petersen Street, Wynnum \$3.3m **⊨**⊒ 5 ₿4 🖨 5 3,588m² 60A Oceana Terrace, Manly n/a **⊨**∎ 4 📛 2 🚔 2 405m² Place. Ρ 16 Wellington Street, Manly \$2.255m ┣━┓ 4 ے ع 🖨 2 486m² 114 Mossvale Drive, Wakerley \$1,662,500 🖿 6 6 3 🖨 2 2496m² 8 Kingswood Street, Manly West \$780,000 6 2 🖨 2 696m² **⊨**⊒ 3 21 Buderim Street, Manly \$700,000 **b**⊒ 3 **⊢** 1 📾 1 405m² 177 Baeburn Street, Manly West \$780.000 **⊨**⊐ 3 **⊢** 1 📾 1 716m² 46 St Catherines Tce Wynnum \$1,220,000 ⊨⊒ 3 2 🖨 2 453m² 1 Gladebourne Cr Victoria Point \$607.500 🖨 2 688m² \$755.000 **⊨**⊒ 3 61 🚔 2 612m² 151 Hindes St Lota \$732,500 **⊨**⊒ 3 ڪ 1 🛱 2 672m² 24 Tenbar St Tingalpa **RayWhite** Wyı **NEW LISTINGS** 27/37 Station Street, Wellington Point N/A **⊨**∎ 3 6 2 **a** 2 N/A 129 Glenora Street, Wynnum N/A 🚔 2 810m² 185 Wondall Road, Wynnum West N/A **F** ₿ 2 🖨 2 660m² 6 Felix Court, Wellington Point N/A **⊨**⊒ 4 ₿ 2 🛱 2 800m² E/MAX 82 Alkoomie Street, Wynnum € 2 618m² N/A 56 Brockworth St Wynnum West over \$800k **⊨**⊒ 3 ₽2 🖨 2 693m² 161 West Avenue, Wynnum For Sale **b**⊡ 4 2 🖯 🖨 2 503m² Ρ 62 Behan Crs Wakerley over \$899k ⊨⊒ 4 2 ڪ 🖨 2 700m² **RayWhite AUCTION ACTIVITY RECENT AUCTION RESULTS** 36 Habitat Dr Wakerley 31-Jul-21 🖿 6 📛 3 📾 2 377m² Raine&Horne. 16 Pine Street 1.4M 🖿 5 📛 3 🖨 1 405m² 21-Aug-21 24 Tenbar St Tingalpa **⊨**⊒ 3 ₽2 🖨 2 483m² **RayWhite** 25 Sternlight Crt Raby Bay 21-Aug-21 Egi 4 3 🚔 2 800m²

This information has been supplied by local real estate agents. The list is not intended to be exhaustive. DBL takes no responsibility for the data which has been supplied by third parties. DBL Solicitors assists Buyers, Sellers and Real Estate Agents with all the legals of Residential Conveyancing.

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0733961191
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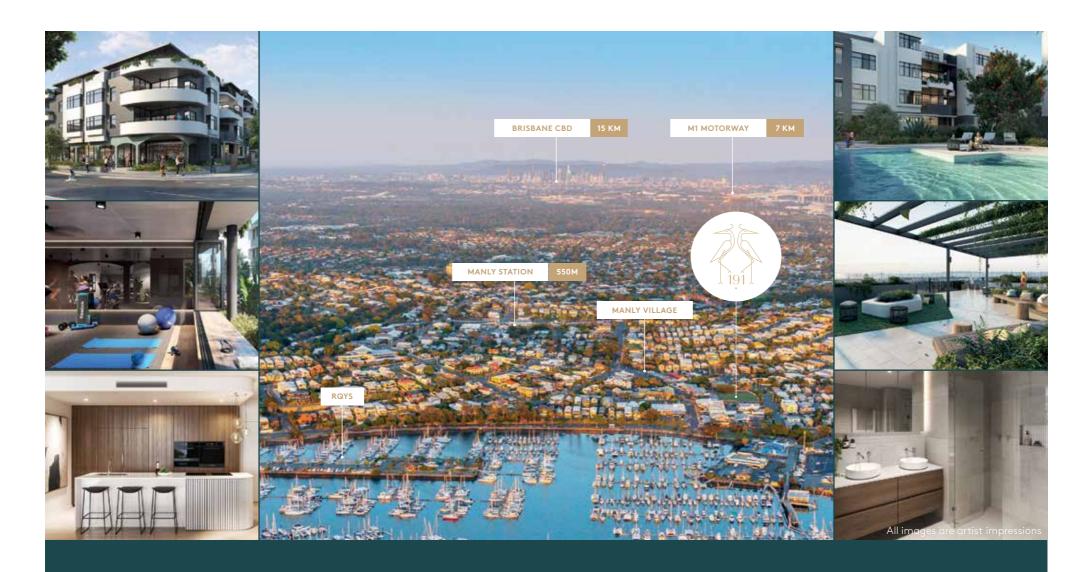






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