





Kylie Drakos – Your local real estate agent

Want to know the value of your property?





Contact Kylie today
0411 105 969
kylie.drakos@coronis.com.au

Kylie Drakos Propertykyliedrakosproperty

Coronis





Do you need an aged care specialist?

FROM RETIREMENT CARE SOLUTIONS

Savannah Falzon from Retirement Care Solutions is a Retirement and Aged Care Specialist who identified the need to support retirees struggling with confusion and feeling trapped in their current lifestyle. Her aim is to help retirees who are in fear of making the wrong decisions when considering their options for care and their lifestyle requirements.

Savannah says many factors can impact a retiree's ability to make the right decisions in retirement.

"Years of memories in their family home, affordability and that actual physical house move are stopping many retirees from living a retirement dream," said Savannah.

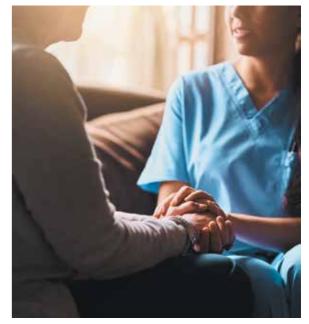
Savannah assisted her mum with a move into retirement living. She wanted her mum to have peace of mind, security, and a low-maintenance home once her father passed away. It was through this experience and later working in the retirement and aged care industries that Savannah realised not all retirees and seniors fit in the same peg hole. That's why Savannah founded

Retirement Care Solutions. This service provides honest and unbiased advice to help pave a personalised and peaceful path to a new way of living.

Savannah is always encouraging clients to consider the move sooner rather than later. She has often seen a retiree lose the opportunity to choose where they would like to move due to ill health or some other significant life-changing episode.

Savannah offers a complimentary analysis and consultation to assist retirees in identifying options that can ultimately help them with the right choices to suit their needs. Once Savannah has completed her consultation and analysis and spent time with her clients getting to know and understand their situation better, she provides solutions, freedom and confidence for her clients to make their own decisions.

Savannah can be contacted at 07 3518 4171 or scan the QR code or visit www.retirementcaresolutions.com.au for more details.









We would like to wish our valued clients a very Merry Christmas and a Happy New Year.

To our Landlords, Tenants, Business Associates, Friends and Family we hope you have a wonderful Festive Season filled with laughter, joy and happiness.

Armando, Tammy & Brigitte



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Raine & Horne: sponsoring our community

BY BYRON FREEBORN, RAINE & HORNE WYNNUM

Wynnum is worth celebrating, and Wynnum Fringe is one of the key events that throw a spotlight on our bayside town. The place and the event go hand-in-hand – both are packed with talent, eclectic, worth attending, and a place to see many familiar faces and new faces.

Regarding sponsorship, Raine & Horne Wynnum, directed by Margaret Vote, hasn't held back. There are several reasons why Raine & Horne have been a major sponsor of Tom Oliver and the Wynnum Fringe festival, not just this year but the two years prior.

First, there are the branding/business aspects of our sponsorship. The community keeps our business going, and it's nice to give back in various ways. Marg has had a long-standing relationship with Tom and his family – she sold the Oliver family their first house in Wynnum. But there's also a deep affection for Wynnum itself; wanting to see our area shown in its best light so that not only the people who live here can be proud of what we have and can be, but to also showcase our area to the surrounding citizens of Brisbane and beyond.

Wynnum's recent Halloween parade, organised by Wynnum Commerce Inc., is an excellent example of "if you put it on, they will come!".

The festivals and activities that are growing, developing and improving each year enrich the cultural fabric of our community and attract people to move here. That's good for every local business. It's also a place where we live, and the events, bars, and restaurants allow us to invite friends and family to enjoy the beauty of the bayside, set against the stunning backdrop of Waterloo Bay.









₽ 4 + 2 € 1

49 Hannam Street, Wynnum

Up & Above - Outlook & City Views - Prevailing Bay Breezes

If you are looking for a truly liveable and wonderful family home on a good size 607m2 block with ability to walk to train & schools ... then don't miss this property, call Margaret now to arrange your time to view. **Location is excellent** – easy access to Port of Brisbane, Domestic & International airports and Gateway Motorway for Gold or Sunshine Coasts. **Good schools close by**... Wynnum State Primary School & Iona Boys College Wynnum Golf Course and waterfront and parklands within minutes drive ... or 9mins walk for the energetic!! **Stroll the esplanade** to Manly weekend markets and enjoy the cafes & restaurants plus specialty shops and of course there are various yacht & boat clubs, outrigger & dragon boat activities ... **Living bayside is truly the absolute best dream!!**















By appointment Vieu Offers over \$899,000 Price

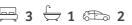
Margaret Vote 0411 521 747

margaret.vote@wynnum.rh.com.au

190 Pine Street, Wynnum

Very Private - Amazingly Spacious - Walk to Everything

- central Wynnum location
- · low set brick home with colorbond roof
- fully fenced and private 483m2 block with front & back yard
- •remote garage door to double car accommodation
- good size entertaining patio under main roof opens to front garden
- •2nd courtyard that connects to kitchen, bedroom 1 & back garden margaret.vote@wynnum.rh.com.au
- · air conditioned open plan dining area and living room
- •excellent kitchen with dishwasher, big pantry & lots of bench space
- breakfast bar at island bench plus appliance cupboards



View Saturday open homes Offers over \$779,000 Price

Margaret Vote 0411 521 747

53 Hannam Street, Wynnum

Elevated Outlook - Bay Breezes & Stunning Sunsets

- •7.7kw Solar System only 6 months new
- •2 big timber decks at the back & side of home with sail
- •ramp access from laundry to level back yard for pets & children
- •fully fenced & beautifully private, ideal for entertaining
- high set timber home with garage/bar/storage underneath
- •front stairs lead to separate entry into home
- polished hardwood timber floors
- •3 bedrooms 2 with built-in robes
- •1 bathroom plus separate toilet • kitchen has dishwasher & new oven

Sold&Congratulations

Sold&Congratulations













Price

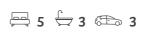
Chris Vote

0433 411 540

chris.vote@wynnum.rh.com.au

Side Access Entry - Triple Garages - Character Bayside Living

- Triple garages at the rear of 688m2 block with 3000L tank
- Timber lower deck with 3 person removeable jacuzzi
- Huge entertaining deck off living area with local views towards city
- Corten Steel outdoor fireplace
- 6 burner SS BBQ & 2 outdoor kitchen cabinets/concrete benchtops
- Separate Art/Craft Studio including patio $4.8 \, \text{m} \, \text{x} \, 2.3 \, \text{m}$
- Post war home featuring leadlight front door and underneath storage
- Reverse cycle air conditioners (4)
- All steel shelving and timber work bench in garages



Byron Freeborn 0416 967 802

byron.freeborn@wynnum.rh.com.au

28 Pine Street, Wynnum

Architecturally stunning - ready to move in!

- •Solar heated Pool with water feature
- •2 separate living areas
- Walk-in linen room upstairs
- Ducted Air-conditioning throughout
- Ducted vacuum system
- Wood fireplace • Built in Pizza Oven
- 6.5 K/w solar power system







LJ Hooker Property Centre would like to welcome Peter Stone. Passionate about real estate, the complete sales and negotiation process and what truly matters to you. Peter brings to the table three decades of sales experience, the last 20 years of which he has spent both living and selling Real Estate in your local area.

Peter is enjoying an even greater depth of knowledge and skill offered by the highly successful team around him and looks forward to bringing all of that to you when it comes to your property requirements.

Whether it is your own home or a valuable investment property, consider calling Peter to discuss what it is he can do to assist with all your real estate needs. Thinking of selling? Call Peter Stone on 0411 618 304 today!

Peter Stone Testimonials

The patient professional you need on your team $\star\star\star\star\star\star$



Working with Peter on the sale of my property completely exceeded my expectations. His local real estate knowledge is exceptional - I can see why so many people in my street have trusted him to buy or sell. Peter is a fantastic communicator, professional yet friendly, super patient at answering all questions, has a solid grasp of marketing strategies and target audiences, and goes above and beyond to not only secure a sale but at the best possible price. He keeps you informed and comfortable every step of the way.

- Seller of 39 Meadowview St, Tingalpa

Success For A Second Time $\uparrow \uparrow \uparrow \uparrow \uparrow \uparrow$



Peter Stone has now sold a second property for our family. Peter is always professional and well presented. He is very personable and listens carefully to our wants, needs, hopes and dreams.

- Seller of 4 Cahir Street, Tingalpa





Boat owners, residents and business owners are encouraged to light up their homes, yachts, boats and businesses to create a Christmas spectacular for all to enjoy in Manly Harbour Village.

The competition will launch with a Christmas Extravaganza on **Saturday 3 December in Little Bayside Park**. The event kicks of with Christmas Carols at 3pm and entertainment continuing throughout the afternoon. A Christmas movie will be shown on the big screen from 7pm, as part of the monthly Free Movies in the Park event.

Prizes are on offer for the best decorations in each of the three categories! To enter the competition visit manlyharbourvillage.com

Sponsored By





Liza Martinez 0408 111 840



Ani Jones 0407 771 997





Harcourts Inner East welcomes Scott Auer.

Top selling and award-winning Principal Scott Auer joins Harcourts Inner East after a decade of business ownership.

"I was drawn to Harcourts Inner East for their positive and successful Sales and Property Management team, a balanced management style and a family-orientated business," continues Mr Auer.

"Scott is the market leading agent in Tingalpa and we are thrilled to welcome him and his team to the group," remarks Harcourts Queensland CEO Mitch Peereboom.

"He has a remarkable reputation, and we could not be prouder that he has chosen to join forces with the ever-growing team at Harcourts Inner East".

The recipient of multiple Real Estate Awards, Mr Auer is committed to doing the best job for his clients and his community.

"I'm also a proud supporter of Tingalpa State School!" says Mr Auer.

Mr Auer and his Sales Associate Tom Duffy will continue selling in the bayside suburbs of Tingalpa, Belmont, Hemmant and adjoining suburbs, which means there will be a familiar face in the area.

"It is a massive coup for us as we continue to strengthen our presence through these markets," enthuses Mr Peereboom.

"This move energises us all for the future."

Scott Auer

0413 684 286

innereast.harcourts.com.au



projects







Sales Agent TOMAS 0416 099 361

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f DannyDayoceanrealty



176 Ernest St, **MANLY**

2 🗀 1 🖨 1 🗐 405sqm

"He is a genuine all-round top bloke which made the process so much nicer. He got the job done, achieved the result and went above and beyond to make it as smooth as possible. I would recommend him any day of the week."



92 Midgen St, Kooringal On Moreton Island

THE OYSTER BARN

This truly unique property boasts multiple dwellings and is capable of accommodating the largest of families. It offers amazing entertaining areas and wonderful grassy spaces. The home would be an excellent high yield rental property, or just keep it for yourself as your own private Moreton Island getaway. Call Denise for more information. 0418 980 932

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FEEL IN CONTROL OF YOUR RENTAL PROPERTY WITH OCEAN REALTY







Keeping elderly family members comfortable in their homes during the humid season

CONTRIBUTED BY FALLON SOLUTIONS

For many people, their family home is the most important place in the world. It's a source of comfort and stability. But for older family members, living alone can be a challenge, especially with Brisbane's hot, humid weather in summer. People aged 65 years and over are at an increased risk of heat-related illnesses and need special care when the temperature is predicted to rise above 30°C.

If you're worried about an elderly relative or neighbour, there are steps you can take to help them stay safe in the summer heat.

1. Air Conditioning

Installing an air conditioner is the best way to stay cool and ensure peace of mind. Encourage your loved one to stay inside and run the A/C during the hottest hours of the day.

If there is already an air conditioner installed, ensure it is clean and has had a recent maintenance check. This

can help reduce running costs while guaranteeing clean, healthy air.

2. Ceiling Fans

Ceiling fans are economical to operate and an excellent means to help reduce your air conditioning costs by circulating the cool air throughout your home.

3. Blinds and Curtains

Drawing your curtains at dusk can reduce heat loss by around 15-17%. With blinds, the figure is a little lower at 13-14%, but the difference is enough to make closing them worth it. Therefore, to beat the heat, we encourage the installation of blinds and curtains.

4. Switching to LEDs

It is found that almost 90% of the energy in iridescent bulbs is used to produce heat which increases the heat



in rooms as well as fire risks. Yes, LED lights produce some heat; however, this heat is only a fraction of what incandescent or halogen bulbs produce while also being more efficient. LED bulbs are also cool to the touch since they don't generate infrared radiation heat.







Paul Swenson is a dedicated and fully licensed real estate agent and is head of sales at Stacey Lee Realty. Paul joined the team in 2017 and has been a valuable member ever since. He enjoys the opportunity to meet new people and help them on their real estate journey, whether that's buying or selling. Paul is able to understand his client's individual needs, relating to both buyers and sellers by analysing situations from their perspectives and advising them accordingly.

With a consistent track record, Paul is committed to exceptional service through sincere and honest communication.

SPECIALITIES

- Paul recognises the importance of working with clients to achieve their goals – and having a comfortable, happy client who enjoys their Real Estate experience is his aim.
- Your most important decision in a successful Real Estate transaction is to find the person committed to helping you achieve your goals.



4 NORTHVIEW STREET, 4 lim 2 l

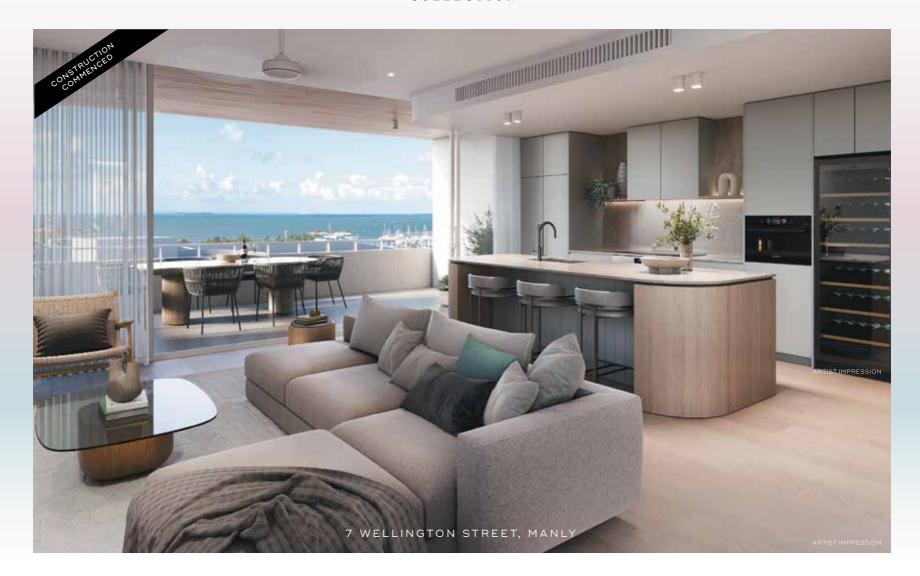
Fabulous floorplan with the spacious kitchen taking centre stage in the home. Boasting an island bench and surrounded by an abundance of cupboard and bench space if you love cooking or entertaining this is the kitchen for you. Add to the mix the open plan nature of the lounge and dining areas which leads directly out to the covered patio whether it's spending time with family or entertaining friends this home is sure to help make lasting impressions for years to come.

11/188 Stratton Terrace, Manly | 07 3399 2966

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Construction begins on \$22m development with water views

FROM URBEX LIVING

Buyers hunting for a slice of luxury within Brisbane's bayside suburb of Manly have their chance at an exclusive collection of architecturally designed residences boasting views over Manly boat harbour and Moreton Bay.

Construction has begun on Manly's newest collection of just eight luxury residences. The Wellington Collection is ideally situated in the prestigious and tightly held pocket of Wellington Street, Manly.

The development comprises of two new buildings encompassing six luxury apartments and two stunning townhomes, poised to become one of Manly's most desirable addresses.

This architecturally designed project is being delivered by Urbex Living, a division of the Australian national award-winning developer Urbex, and is expected to be completed in late 2023 with near half of the sales were secured off the plan, with prices starting from \$2m to \$3.375m.

Development Director of Urbex, Carl Bruhn, said "Urbex has a track record of delivering award-winning communities nationally, and we are excited to commence construction on this bespoke offering in Manly".

Utilising the key design elements of screening, light and ventilation, The Wellington Collection is in perfect balance with the aspect and simple beauty of the area. The northeast aspect gives residents expanded views of the marina and bay while natural, textured materials create a palette that perfectly complements the bayside location.

In addition to the home-like proportions with generous floor plans spanning 199m2 to 472m2, the luxurious collection includes lift access from all residences. Amenity in the apartments offer residents an outdoor pool, outdoor and indoor entertaining spaces with the townhomes providing a private outdoor lounge deck, plunge pool and lush, tropical gardens, all without the maintenance and upkeep associated with bigger homes.

General Manager for Urbex Realty, Craig Covacich, said a Manly Village lifestyle is highly desirable.

"Recent home sales are now exceeding the \$5m price tag and many others firmly sitting above the \$2M range, Manly has very quickly become a frontrunner in the Brisbane property market. The suburb has presented a compounded growth rate of 40.5% in houses and 27% in units based on the past five years of sales," Covacich said.



"Much of the appeal for The Wellington Collection to date has been from buyers seeking housing solutions aligned to their new phase of life, like growing their family or transitioning out of life with kids.

"To date, we have already seen nearly half of The Wellington Collection's residences sold off the plan to local buyers, and with the continuing demand for bayside views, we expect much of the remainder of the collection to attract Brisbane locals looking to be closer to the water."

The Wellington Collection is selling and invites buyers to get in quick to avoid missing out on this rare bayside opportunity. To schedule a private appointment, interested buyers can contact Stacey Scrutton via info@thewellingtoncollection.com.au or call 1300 420 260. For more information, please visit thewellingtoncollection.com.au.

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Virtually nowhere to go as Queensland's vacancy rates plateau

BY THE REAL ESTATE INSTITUTE OF QUEENSLAND (REIQ) CEO ANTONIA MERCORELLA

It comes as no surprise that Queensland's tight residential vacancy rates have not shown any substantial signs of easing over the September quarter 2022, according to the Real Estate Institute of Queensland's (REIQ) latest report released today.

At the Queensland Housing Summit held last month, which highlighted the serious housing supply shortage plaguing the state, stakeholders conceded that there was no silver bullet that would solve the housing crisis overnight.

Vacancy rates are an indication of the percentage of properties that come onto the market to rent, and according to the REIQ, a healthy vacancy rate sits between 2.6 - 3.5 per cent.

In many parts of the state, the September quarter 2022 figures represent the ninth consecutive quarter of sub 1.0 percent vacancy rates, as tight conditions firmly set in.

The September quarter also showed a number of areas had plateauing vacancy rates compared to the previous quarter, and for the areas that did experience a shift, most only saw a minimal 0.1 percent movement up or down.

REIQ CEO Antonia Mercorella said it was unlikely vacancy rates would see any significant shifts in the foreseeable future due to complex supply and demand constraints.

"These statistics aren't just numbers, they tell a story about how challenging it is for people struggling to find a home," Ms Mercorella said.

"While I wish I could tell these people that we can see light at the end of the tunnel for them, the sad reality is that renters could be enduring this tight market for some time.

"In Queensland, the average household size has reduced to only 2.5 persons per dwelling, which has put extra strain on our housing supply – and that's even before looking at the extraordinary external pressures from high levels of migration, and immigration to come.

"We know there are various obstacles which have been holding back our state's housing supply and pathways to home ownership. This is what needs to be rectified in order to restore some balance to the market and address the true cause of the crisis – while also finding remedies for the symptoms."

Ms Mercorella said that the State Government had identified that Queensland has 55,000 fewer rental dwellings than expected based on historical trends and forward projections.

"Some of this sizeable rental market shortfall was accounted for, but the remaining 'missing' properties were not able to be explained," she said. "We have been warning for some time now that regulatory intervention, including more onerous lending changes and tougher tenancy laws, has an impact on investment.

"Increasingly, we are also seeing investors charged at higher rates for property related fees and expenses, including stamp duty costs, higher local government fees, and mortgage repayments.

"In the face of these challenges, we are seeing some investors making the choice to exit the market and more needs to be done to retain and attract investors to the long-term rental market to pump up the rental pool and boost vacancy rates."

Out of the 50 local government areas and sub regions the REIQ reports on, 19 markets plateaued this quarter (maintaining the same vacancy rate as the previous quarter).

These included Brisbane LGA (0.8%), middle-ring Brisbane (0.7%), outer-ring Brisbane (0.6%), Ipswich (0.6%), Sunshine Coast Statistical Division (0.8%), Sunshine Coast (0.6%), Fraser Coast (0.5%), Hervey Bay (0.6%), Maryborough (0.2%), Cairns (0.5%), Gladstone (1.0%), Rockhampton (0.4%), Townsville (0.5%), Banana (0.5%), Cassowary Coast (0.8%), Goondiwindi (0.1%), Livingstone (0.4%), Southern Downs (0.1%) and Tablelands (0.2%).



Fourteen markets experienced an immaterial lift up by 0.1% over the quarter, including Greater Brisbane (0.7%), Logan (0.7%), Moreton Bay (0.5%), Caboolture (0.5%), Mainland (0.5%), Gold Coast (0.6%), Bundaberg (0.5%), Mackay (0.6%), Toowoomba (0.4%), Charter Towers (0.5%), Gympie (0.4%), Isaac (1.1%), Mareeba (0.4%), and Scenic Rim (0.6%).

While nine markets fluctuated down slightly by 0.1% over the quarter, including Redcliffe (0.4%), Maroochy Coast (0.4%), Hinterland (0.4%), Noosa (1.0%), Burdekin (0.4%), Central Highlands (0.5%), Cook (0.3%), Lockyer Valley (0.4%), and Maranoa (0.5%).

Inner city Brisbane saw a more noticeable change over the quarter, dropping to a record low of 0.8 percent – the first time this market has dropped below 1.0 percent in the past decade. This could suggest a return of workers to the CBD and a renewed demand for inner-city living post COVID-19.



Buying or selling?

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